

# Credit Union Department Fiscal Year 2019-2020 Workforce Plan

### I. Agency Overview

The Department was established as a separate agency in 1969 to supervise and regulate state chartered unions. This is accomplished through annual examinations of each credit union to ensure enforcement of laws, rules, bylaws, and sound business practices, imposing appropriate administrative sanctions, diligent monitoring between examinations, and aggressive remedial efforts when needed.

The administrative office of the agency is domiciled in Austin, but field examiners are based in Dallas/Fort Worth and Houston. The largest percentage of employees are directly associated with the examination process including field examiners, a Director of Examination Support Activities, an executive assistant and the Deputy Commissioner. The remaining positions include the Commissioner, Director of Information Technology, Network Specialist and supporting staff in Austin (See Appendix B: CUD Organizational Chart).

The Department currently is authorized for 29.5 full time equivalents (FTEs) and will consider expanding the workforce as the complexity and assets of regulated credit unions increases. Operating fees paid by the credit unions cover all agency expenses, including payments to other state agencies, such as the Office of Attorney General, for services performed.

### A. Agency Mission

The mission of the Credit Union Department is to safeguard the public interest, protect the interests of credit union members and promote public confidence in credit unions industry in accordance with Tex. FIN. CODE §15.102.

# B. Strategic Goals and Objectives

The Texas Credit Union Department has three main goals

Goal A	EFFECTIVE SUPERVISION AND REGULATION
Objective	To effectively supervise and regulate state-chartered credit unions through
	enforcement of safety and soundness standards and compliance with the Texas
	Finance Code, and in a manner that balances the interest of the membership and the
	need for public confidence in the credit union system.
	• Examine all credit unions within 18 months of the previous examination
Strategies	Take appropriate enforcement action in problem credit unions
	Perform remedial examinations when necessary
	Respond promptly to member complaints
	<ul> <li>Respond promptly to requests for interpretations or opinions</li> </ul>
	Process applications in a timely manner

Goal B	INSURE SAFETY AND SOUNDNESS
Objective	Through interaction with the Credit Union Commission and the Legislature,
	recommend statutory and rule changes to ensure that credit unions operate in a safe
	and sound manner in a competitive and ever-changing financial services industry.
	Promulgate new and amended rules
Strategies	Recommend statutory changes to the Legislature
	Provide oversight of departmental operations

Goal C	PROCUREMENT USING HISTORICALLY UNDERUTILIZED BUSINESSES
Objective	To establish and carry out policies governing purchasing and public works contracting
	which foster meaningful and substantive inclusion of historically underutilized
	businesses.
	Contact HUB contractors for bid proposals
Strategies	Purchase from state contracted HUB providers

### C. Anticipated Changes in Strategies

The agency does not anticipate major changes to its business or workforce strategies. Offsetting the decline in the number of state-chartered credit unions is the increase in total assets of credit unions. The current growth in assets of state chartered credit unions has come primarily from expansion of field of membership and services offered by existing credit unions, and federal credit unions converting to a state charter.

Using a risk-focused examination process, examiners give additional attention to the areas of operation that have been identified in a risk assessment. Because of the disparity in the size and complexity of credit unions, examiners remain generalists in terms of their expertise. However, examiners exhibiting an interest in or special abilities in a particular discipline (lending, investments, internal controls, etc.) will be provided with more specific training in that discipline. Due to the increased use of information technology in credit union operations and the critical need for adequate back up and security for these systems, the Department anticipates

increasing the scope of the information technology examination of credit unions each year. This may be accomplished by requiring credit unions to perform a third-party information technology audits which the examiners will review and/or hiring qualified third-parties to perform specific functions.

### **II.** Current Workforce Profile

### A. Critical Workforce Skills

The agency has a core group of qualified employees at the present time. The examiners, which represent the majority of employees, must have major course work in accounting, finance, economics, business administration or a job-related field with a minimum of six hours, nine preferred, in accounting (including basic and intermediate accounting). Other skills that are important to the agency's ability to perform our business function include:

- Financial statement analysis
- Investment analysis
- Proficient oral and written communication
- Investigative

- Loan analysis
- Internal control analysis
- Information technology analysis

The support staff must also possess skills that are critical to the operation of the agency. These skills include:

- Database development and maintenance
- Customer service

- Document processing
- Accounting/Payroll

### B. Workforce Demographics

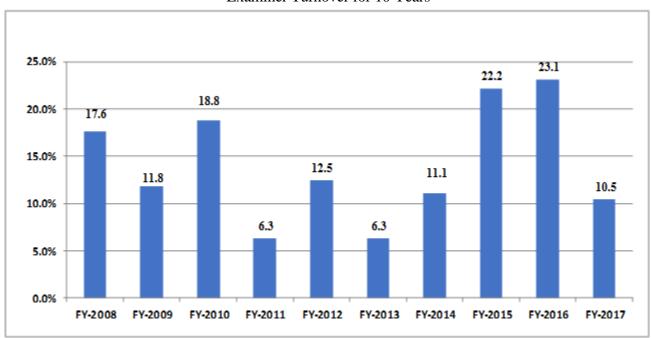
The following charts profile the agency's workforce as of August 31, 2017. The agency is authorized 29.5 FTEs. The CUD workforce is comprised of 58.6 percent males and 41.4 percent females. Approximately two-thirds, or 66 percent, of the employees are over the age of 40. The average tenure of an agency employee is 8.8 years; the average tenure of the nineteen (19) field examiners is 7.6 years. Eight (8) examiners have been with the Department less than two years.

The ethnic breakdown of the workforce is 55 percent Anglo, 21 percent African-American, 14 percent Hispanic and 10 percent Other. The 2010 Census showed a Texas population that was 45.3 percent Anglo, 11.8 percent African-American, 37.6 percent Hispanic, and 4.6 percent Other. Most census projections predict a rising Hispanic population in the state of Texas over the next 40 years.

### C. Employee Turnover

Employee turnover is experienced by every business entity or governmental agency. It is costly to continually train new employees, diminishes efficiency of the staff, and adversely affects employee morale. The Credit Union Department experienced very high examiner turnover rates during the late 1990s, attributable to non-competitive salaries, extensive travel requirements, and the nature of the work as a regulatory agency. Management and support staff positions remained constant during the same period. Examiners with experience in excess of 2-3 years become attractive to credit unions due to their wide diversity of experiences, and familiarity with credit union laws and regulations. Experienced examiners were also attracted to the National Credit Union Administration (NCUA), the federal regulator, by higher salaries, less travel, and, in some cases, a recruitment bonus.

During the period from FY 2008 to FY 2017, eight examiners (average tenure of 67 months) were hired by credit unions and two examiners (average tenure of 33 months) was hired by NCUA. Another 12 examiners left employment with an average tenure of 30 months.



Examiner Turnover for 10 Years

# D. Retirement Eligibility

The agency was created in 1969, but through the years, very few employees have remained with the agency until retirement. Based on available information, only eleven employees have retired from the agency. Three retired in the early 1970s soon after the agency became independent from the Banking Department; four employees have retired from 1996-2002, one medically. At the end of FY 2003, two employees retired, prompted by the retirement incentive package authorized by the 78<sup>th</sup> Legislature. Since the beginning of FY 2013, four employees have retired; two in FY2013, one in FY2016 and one more in FY2017. At the current time, three employees are eligible for retirement, six more employees are eligible within the next five years, and an additional four employees are eligible within 8 years. With approximately one-third of staff being eligible to retire within five years, and 44 percent eligible within eight years, proper succession planning will be critical to ensure the identification and development of potential successors for key positions.

#### E. Other Considerations

While there is now an improved beginning salary for examiners, retention of experienced examiners will still be a problem as financial institutions and federal agencies continue to pay higher salaries and require less travel. Agency wide, the turnover rate is expected to stay between 10 to 15 percent annually. The Department continues to assess pay levels, other benefits and work condition enhancements to improve examiner retention.

# **III. Future Workforce Profile**

### A. Critical Functions

- Risk based examination program
- Electronic delivery of examinations
- Offsite monitoring
- E-commerce security

### B. Expected Workforce Changes

• Increased use of technology to revise and streamline work processes

### C. Anticipated Increase/Decrease in Number of Employees Needed to Do the Work

• The FTE count is anticipated to increase by up to one over the next two years to ensure continuity of service and address the increasing complexity of credit union examinations.

#### D. Future Skills Needed

To effectively perform and process examinations, the agency relies upon a competent and knowledgeable staff. The skills mentioned previously under *Critical Workforce Skills* should be constant for the future; no immediate new skill requirements are anticipated at this time. As employees gain more tenure and experience, their skills should become more refined; employees whose skills do not significantly improve or expand may not be retained.

### IV. Gap Analysis

# A. Anticipated Surplus or Shortage of Workers or Skills

After analyzing the workforce information, the Credit Union Department believes that there is only one main gap between the agency's workforce supply and demand that needs to be addressed.

# 1. Attracting and retaining the right employees for the job

- Competing for business majors with at least 6 hours of accounting
- Younger employees are not staying with the agency
- Assuring experienced, well-performing employees of regular salary increases and competitive salaries

### V. Strategy Development

Gap	Attracting and Retaining the Right Employees
Goal	Become an employer of choice and offer career opportunities
Rationale	There is a competitive job market for qualified individuals with the skills required to perform the duties of an examiner. The agency will continue to reward exceptional performance within statutory limitations, provide staff development through training opportunities, and provide career opportunities, and support innovation and excellence.
Action Steps	<ul> <li>Continue regular pay increases for high performance</li> <li>Allow employees who are seeking new challenges to work on special projects, or assign development projects</li> </ul>

Gap	Train and Mentor Less-Tenured Employees
Goal	Develop staff where they are able to progress to key positions, as
	those key opportunities become available.
Rationale	There is a high concentration of existing Department employees in key positions who are either eligible for retirement, or will become so, during the next 8 years. The agency must identify high potential staff and provide them with the tools and training necessary to fill key positions which are vacated due to retirement. Those identified as high potential employees must be placed on a fast track approach for development and know that they have strong career prospects with the Department. The agency will continue to reward exceptional performance within statutory limitations, provide staff development through training opportunities, and provide career opportunities, and support innovation and excellence.
Action Steps	<ul> <li>Continue regular pay increases for high performance.</li> <li>Allow employees who are seeking new challenges to work on special projects, or assign development projects.</li> <li>Identify above average performers and put them on a fast track approach for their career path.</li> <li>Implement a training approach for high potential staff which focuses on accelerates their development and advancement with the agency.</li> </ul>

With the exception of increasing the scope of the information technology examination, the Credit Union Department is not anticipating significant changes in the examination process during the next 2-3 years. However, the agency has only 29.5 FTEs and possible retirements could adversely affect the organization in the near future. Within the next 2 years a total of 6 employees, or approximately 20 percent of Department staff, will be eligible for retirement. Proper succession planning will be critical to ensure the identification of staff for key positions if significant turnover occurs due to retirements, whenever that may be. The Department will need to devote sufficient resources to mentoring and supporting less tenured examiners to ensure they gain the skills and experience to carry out the responsibilities which are needed to progress rapidly with the Department.